

99 SPEED MART RETAIL HOLDINGS BERHAD UNVEILS IPO PROSPECTUS

- Malaysia's largest home-grown mini-market chain retailer
 - Approximate market capitalisation of RM13.9 billion upon listing
 - Malaysia's largest IPO since 2017 by market capitalisation and IPO deal size
 - Received the backing of 14 cornerstone investors, including Malaysian government-linked investment companies and asset managers
 - Raising proceeds of approximately RM660.0 million through the public issue
 - Targeted dividend payout ratio of approximately 50% of profit after taxation
 - Aims to be listed on the Main Market of Bursa Malaysia Securities Berhad on 9 September 2024
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SELANGOR, 15 AUGUST 2024 – Malaysia's largest home-grown mini-market chain retailer, 99 Speed Mart Retail Holdings Berhad ("**99 Holdings**" or the "**Company**") has launched its initial public offering ("**IPO**") prospectus today in Shah Alam. This is in conjunction with the Company's upcoming listing on the Main Market of Bursa Malaysia Securities Berhad, which is set for 9 September 2024. Upon listing, 99 Holdings' IPO is set to be the largest IPO in Malaysia since 2017 by market capitalisation and IPO deal size where participants will include 14 cornerstone investors including Malaysian government-linked investment companies and asset managers, whose support covers 55% of the IPO deal size. The Company operates the "99 Speedmart" mini-market stores, with an extensive network of over 2,600 outlets throughout Malaysia.

The IPO exercise involves an offer for sale of 1,028.0 million existing ordinary shares and is expected to raise approximately RM660.0 million through the public issue of 400.0 million new ordinary shares at RM1.65 each per share. 99 Holdings has earmarked more than half of its public issue, or 58.9% of the proceeds for the expansion of its network of outlets and 15.2% for the establishment of new distribution centres. 8.3% and 7.2% have been budgeted for purchasing delivery trucks and upgrading existing outlets respectively. Another 6.8% has been allocated for the repayment of bank borrowings, while the remaining proceeds shall be utilised for expenses related to the listing.

Based on the enlarged issued share capital of 8,400.0 million shares and IPO price of RM1.65 per share, the expected market capitalisation is RM13.9 billion, anticipated to be Malaysia's largest IPO since

2017. 99 Holdings has a dividend policy which targets a dividend payout ratio of approximately 50.0% of its profit after taxation attributable to its shareholders.

99 Holdings' founder and chief executive officer, Lee Thiam Wah said, "The launch of our IPO prospectus marks a significant milestone in the growth journey of 99 Holdings. Over the years, we have established a strong foundation with our extensive network of mini-markets, serving approximately 1.1 million customers daily nationwide based on the sales transactions recorded in the financial year ended 2023. This IPO will provide us with the necessary funds to further expand our outreach and enhance our operations.

We are excited to embark on the next phase of our corporate journey, further strengthening our brand recognition and our tagline of "Near n' Save", emphasising convenience and easy access for our customers, saving them time and money."

CIMB Group's Chief Executive Officer of Group Wholesale Banking, Chu Kok Wei, said "This transaction, being the largest IPO since 2017 by market capitalisation and IPO deal size, signals the continued health and vibrancy of the equity capital markets in Malaysia. CIMB is privileged to have played a key role in bringing a household brand name such as 99 Holdings to market, who has witnessed a remarkable rise to become the largest home-grown mini-market chain retailer in Malaysia. We look forward to continuing our partnership with 99 Holdings as it progresses on this exciting new chapter of its growth story."

CIMB Investment Bank Berhad is the Principal Adviser, Sole Bookrunner, Sole Managing Underwriter, and Joint Underwriter for this IPO exercise, while Affin Hwang Investment Bank Berhad and RHB Investment Bank Berhad are the other Joint Underwriters for this IPO exercise.

The public issue portion of the IPO will be made available for subscription from today and application will close at 5.00p.m. on 23 August, 2024.



From left to right:

1. Dato' Chua Tia Guan 拿督蔡兆源 (Non-Independent Non-Executive Chairman of 99 Speed Mart Retail Holdings Berhad)
2. Ng Lee Tieng 黄丽婷 (Non-Independent Non-Executive Director of 99 Speed Mart Retail Holdings Berhad)
3. Lee Thiam Wah 李良华 (Executive Director and Chief Executive Officer of 99 Speed Mart Retail Holdings Berhad)
4. Chu Kok Wei 朱国威 (Chief Executive Officer, Group Wholesale Banking, CIMB Group)
5. Nor Masliza Sulaiman (Regional Head, Investment Banking and Deputy Chief Executive Officer of CIMB Investment Bank Berhad)
6. Denise Wong 王静文 (Head, Corporate Coverage, Group Wholesale Banking, CIMB Bank Berhad)

About 99 Speed Mart Retail Holdings Berhad

The history of the Group's business can be traced back to 1987 when Lee Thiam Wah established a traditional sundry shop named "Pasar Raya Hiap Hoe" in Klang. In 2000, 99 Speed Mart Sdn Bhd was incorporated and the first outlet under the "99 Speedmart" trade name had opened in Klang, Selangor. For the past 2 decades, under the stewardship of Lee Thiam Wah, the Company has rapidly expanded and its current network of outlets comprises over 2,600 outlets.

99 Holdings is the largest mini-market player and a leading groceries retailer in Malaysia. The tagline "Near n' Save" is derived from the Company's business model and extensive chain of outlets, where they emphasise convenience and easy access for customers. Each outlet carries daily necessities comprising mainly fast-moving consumer goods such as food and beverages, personal and baby care products as well as household products that are competitively priced; hence incorporating elements of saving both time and money for its customers.

For more information, please visit <https://www.99speedmart.com.my/>

Issued by Imej Jiwa Sdn Bhd on behalf of 99 Speed Mart Retail Holdings Berhad

MEDIA QUERY

Jason Chiew

Tel: +60 17-980 4293

Email: jason@imejjiwa.com

Vince Teoh

Tel: +60 16-441 9532

Email: vince@imejjiwa.com

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