

99 HOLDINGS RECORDS 22.0% PAT GROWTH IN Q2FYE2025

- Q2FYE2025 revenue and PBT grew by 11.9% and 19.8% respectively
 - Total sales transactions for Q2FYE2025 rose 13.2% to 128.9 million transactions
 - 99 Bulksales expanded into the East Coast region, driving a RM21.4 million increase in revenue contribution for 1HFYE2025
 - Launched the enduring “4 items for RM10” series, reinforcing commitment to affordability and community support
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SELANGOR, 18 AUGUST 2025 – 99 Speed Mart Retail Holdings Berhad (“**99 Holdings**” or “**the Company**”), Malaysia’s largest home-grown mini market chain retailer, today announced its results for the second quarter of its financial year ending 31 December 2025 (“**Q2FYE2025**”).

For the quarter under review, 99 Holdings reported revenue of RM2.7 billion, representing an 11.9% year-on-year (“Y-o-Y”) growth. Profit before tax (“PBT”) rose 19.8% to RM203.0 million, while profit after tax (“PAT”) grew 22.0% to RM153.2 million. The improved financial performance was, amongst others, attributed to the net addition of 248 new outlets to 2,894 as at 30 June 2025 from 30 June 2024’s 2,646. Total sales transactions in turn increased 13.2% to 128.9 million transactions, with an average basket size of RM21.0.

For the cumulative 6 months (“**1HFYE2025**”), 99 Holdings posted 9.8% Y-o-Y revenue growth to RM5.3 billion. The Company recorded PBT and PAT of RM393.2 million and RM296.4 million respectively, marking a growth of 13.0% and 14.6%, as compared to 1HFYE2024. Transaction volume for the period was 248.4 million, a Y-o-Y increase of 10.5%. The Company’s e-commerce platform has recorded a strong performance with revenue contribution increased from RM6.4 million to RM27.8 million.

99 Holdings’ Founder and Chief Executive Officer Lee Thiam Wah said, “We are pleased to deliver another set of robust financial results, underpinned by our consistent expansion strategy and our focus on enhancing shopper experience through greater convenience and accessibility. We currently operate 2,894 outlets, with all outlets now opening from 9 in the morning to serve more customers. As part of our long-term value strategy, we have rolled out the enduring “4 items for RM10” series nationwide, with dedicated Everyday Value Zones in our stores featuring at least 40 curated products across key categories to offer greater value and support cost-conscious households in managing their daily needs. We believe this series not only resonates with the shopping habits of certain customers but also encourages overall spending. Looking ahead, we remain optimistic in our sustainable growth

trajectory, supported by ongoing footprint expansion and innovative retail programmes designed to meet the evolving needs of our customers.”

About 99 Speed Mart Retail Holdings Berhad

The history of 99 Holdings and its subsidiaries’ business can be traced back to 1987 when Lee Thiam Wah established a traditional sundry shop named “Pasar Raya Hiap Hoe” in Klang. In 2000, 99 Speed Mart Sdn Bhd was incorporated and the first outlet under the “99 Speedmart” trade name was opened in Klang, Selangor. For the past 2 decades, under the stewardship of Lee Thiam Wah, the Company has rapidly expanded and its current network of outlets comprises over 2,800 outlets.

99 Holdings is the largest mini-market player and a leading groceries retailer in Malaysia. The tagline “Near n’ Save” is derived from the Company’s business model and extensive chain of outlets, where it emphasises convenience and easy access for customers. Each outlet carries daily necessities comprising mainly fast-moving consumer goods such as food and beverages, personal and baby care products as well as household products that are competitively priced; hence incorporating elements of saving both time and money for its customers.

For more information, please visit <https://www.99speedmart.com.my/>

Issued by Imej Jiwa Sdn Bhd on behalf of 99 Speed Mart Retail Holdings Berhad

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